Lobbying Effort On Budget Bill Subjects

2011-2012 Legislative Session

Insurance

Total Hours Of Effort On This Matter

| 2011 | 2011 | 2012 | 2012 | Total |
|----------------|-----------------|----------------|-----------------|-------|
| January - June | July - December | January - June | July - December | |
| 986 | 38 | 23 | 42 | 1089 |

Hours of Principals' Efforts on This Matter

| 2011 | 2011 | 2012 | 2012 | |
|----------------|-----------------|----------------|-----------------|-------|
| January - June | July - December | January - June | July - December | Total |

| 2011 2012 2012 | |
|---|-------|
| January - June July - December January - June July - December | Total |

| elta Dental of W | isconsin Inc | | | |
|------------------------|-------------------------|------------------------|-------------------------|---------|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
| 33 (20%) | | | | 33 (6%) |

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-----------|
| 162 (40%) | | | | 162 (16%) |

| istry Health C | are | | | |
|------------------------|-------------------------|------------------------|-------------------------|---------|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
| 3 (1%) | | 3 (3%) | 15 (20%) | 21 (4%) |

| olina Healthcare | e, Inc. | | | |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
| 2 (5%) | | | 2 (5%) | 4 (2%) |

| zer Inc | | | | |
|------------------------|-------------------------|------------------------|-------------------------|---------|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
| 11 (8%) | | | | 11 (2%) |

| 2011 | 2011 | 2012 | 2012 | |
|----------------|-----------------|----------------|-----------------|---------|
| January - June | July - December | January - June | July - December | Total |
| 41 (10%) | | | | 41 (3%) |

| ofessional Insu | rance Agents of V | Visconsin | | |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
| 3 (10%) | 2 (10%) | | | 5 (6%) |

| o-Life Wiscons | sin | | | |
|------------------------|-------------------------|------------------------|-------------------------|---------|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
| 59 (20%) | | | | 59 (7%) |

| ntry Insurance | Group | | | |
|------------------------|-------------------------|------------------------|-------------------------|---------|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
| 13 (5%) | | | | 13 (2%) |

| 2011 | 2011 | 2012 | 2012 | T-4-1 |
|----------------|-----------------|----------------|-----------------|-------|
| lanuary - June | July - December | January - June | July - December | Total |

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|---------|
| 5 (15%) | 6 (10%) | 4 (10%) | | 15 (9%) |

| | - | | | |
|------------------------|-------------------------|------------------------|-------------------------|----------|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
| 55 (30%) | 15 (10%) | | 8 (15%) | 78 (16%) |

| 2011 - December | 2012 January - June | 2012 July - December | Total |
|--------------------|------------------------|-------------------------|----------|
| | | | 114 (6%) |
| | | | 2011 |

| 2011 | 2011 | 2012 | 2012 | |
|----------------|-----------------|----------------|-----------------|-------|
| January - June | July - December | January - June | July - December | Total |

| | 0044 | 2011 | 2012 | 2012 | |
|--|------|-----------------|----------------|-----------------|-------|
| anuary - June July - December January - June July - December ' | | July - December | January - June | July - December | Total |

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-----------|
| 117 (50%) | 6 (10%) | | | 123 (33%) |

| Wisconsin Insura | ance Alliance | | | |
|------------------------|-------------------------|------------------------|-------------------------|---------|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
| 32 (10%) | | | 17 (10%) | 49 (5%) |

| Wisconsin Speed | h- Language Path | ology and Audiol | ogy Association | |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
| 2 (5%) | | | | 2 (1%) |

| WPS Health Insu | rance | | | |
|------------------------|-------------------------|------------------------|-------------------------|---------|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
| 25 (10%) | | | | 25 (3%) |